

2018 Annual Treasurer's Report to Annual General Meeting

7 November 2018

Dear Members

The 2018 Tamworth Cycle Club financial year was another exciting challenge. The Club's funds were diligently managed & grown, a co-ordinated team effort by the Board. Significant sponsorship income continued from 2017, primarily relating to the inaugural Tamworth Cycling Festival. Two events, including the Festival were delivered at a surplus to the Club. A sizeable allocation of funds been placed in savings with a view to later capital costs the Club may incur as well as development opportunities. There were asset purchases, primarily related to junior development, plus various ongoing costs, all managed with continued consideration of the Club's regulatory compliance as well as short & long-term future.

The Club's financial records have continued in Xero accounting software. Also implemented this year has been online storage within Xero of key items such as documents substantiating Club income & expenditure and an asset register for the Club's plant & equipment. This has reduced the requirement for cumbersome storage of hard copies of tax invoices while still maintaining transparency. The cost of the software has been met by Lockhart Business Advisors, continuing several years sponsorship.

Gunnedah to Tamworth generated takings of \$14,157. The Club's expenses for the event came to \$11,488, a marked decrease from 2017, partly thanks to a welcome change in sanctioning fee structure by Cycling NSW. This resulted in a net surplus of \$2,669. This is the first recent year the event has run at a surplus, a wonderful reflection on all but particularly Race Co-Ordinator Rob Wright and all those who volunteered to make the race a success.

The inaugural Tamworth Cycling Festival incorporated the annual Nemingha to Nundle Return & overall generated event takings of approximately \$15,000 with sponsorship of \$27,000. After allowing for costs the event was delivered at a surplus of \$18,000, leaving a pool of funds to direct to future Club events & resources & also reflecting what a professionally run event this was. A tremendous congratulations is owed to all those involved from the Board & those

that drove the initiative through to all the many volunteers who worked tirelessly on sub-committees. There are too many to name but my sincere thanks and congratulations to all.

Thanks again largely to the efforts of outgoing Club President Min McDonald, TCC enjoyed another year of strong sponsorship income. The Club thanks Terry Balla & Goodyear for their generosity & looks forward to continued association in future. NSW Government – Destination NSW were another major sponsor to whom the Club is sincerely grateful. Other fantastic and most appreciated sponsors include 360 Health & Fitness/Hopscotch Restaurant & Bar, Roberts & Morrow, BMB Private Wealth & Happy Smiles. Their generous sponsorship of the Club has greatly assisted the Club's progress this year.

Other notable income included:

- increased membership fees consistent with member numbers;
- increased club racing income, suggesting great race participation from members this year with well-run events;
- a generous donation of \$2,000 from Calala Inn, a sincerely appreciated gesture.

The Club this year invested in 5 junior track bikes which became available at a total price of \$900 from Bikes in Byron at Inverell. This decision was taken to encourage junior participation in track cycling with the bikes available for use by Club members. These are now in use by TCC juniors. Particular thanks is owed to Luke O'Connor for his tireless work in locating these bikes then arranging their purchase & delivery.

A decision was made to purchase further advertising materials, including TCC and Tamworth Cycling Festival flags. These will continue to be used indefinitely helping build the Club's profile as well as having practical uses such as race finish line & signage.

Regarding costs, there were several Club social events held including following race events as well as a decision taken to provide drinks free of charge to members following Club racing. This led to increased Food & Drinks costs while giving something back to race participants & volunteers. The Club continued to meet its obligations regarding strict safety requirements at the Goddard Lane crit course with this accounting for a large part of Safety Costs & Equipment coming - approximately \$3,900. Some replenishments were also made to the Club race numbers & racing signs & safety gear supplies. Sanction fees were a little higher in 2018 due to successful application to CNSW to have our Club racing registered at Open level. Website fees also increased from prior years due to the Club's increased online presence as well as the maintenance of a website & email service for the Festival.

The Club paid approximately \$2,000 in prizemoney & prizes (excepting the Festival & G2T events already mentioned) across the 2018 financial year largely thanks to the generosity of sponsors with prizes given to reward participation &

placings at both the crit & road seasons. This is set to continue with the current crit season underway. In consideration of juniors & also to reward week to week participation prizes including useful bike gear were awarded throughout the recent road season.

Other noteworthy costs were training courses funded by the Club for Board & Club members Luke O'Connor, Joe Kelly, Anne Greenwood & Toby Maher who have been investing their time generously in junior development including at junior skills development clinics held by the Club as well as at junior track riding. In another gesture to members & in recognition of sponsorship funding the Club also subsidised Club uniform purchases, just short of \$900.

The Club's 2018 financial year surplus was **\$23,669**, an improvement from a surplus of \$4,886 in 2017.

The Club's net cash position remains secure as at 30 September 2018 with figures as follows:

Cash at Bank – NICU – S1 account:	\$16,824.66
NICU – S99 Internet Saver account:	\$13,573.82
NICU – Term Deposit:	<u>\$38,162.88</u>
	\$68,561.36

In addition to the Club's cash holdings, plant & equipment now totals \$8,274 with further assets including inventory of Club socks & Festival items bringing the Club's total assets to **\$78,484**.

I'd like to sincerely thank all my fellow Board members for another great year. To those moving on I wish all the best, it's been a pleasure serving on the Board with you.

David Smith
Treasurer
Tamworth Cycle Club Inc.

Profit and Loss

Tamworth Cycle Club Inc.(ABN 57 498 652 049) For the year ended 30 September 2018

	2018	2017	2016
Trading Income			
Club Kit Sales	-	150.00	2,595.00
Club Racing Income	6,927.90	4,507.80	3,377.00
Club Registration & Membership Fees	2,676.00	1,563.00	1,516.50
Donations Received	2,000.00	-	-
Gunnedah to Tamworth Income	14,157.00	14,075.00	11,880.00
Interest Income	1,093.78	992.09	1,393.08
Nemingha to Nundle Income	-	1,701.00	1,490.00
Other Revenue	160.00	-	-
Sponsorship	28,571.00	5,050.00	250.00
Tamworth Cycling Festival Income	14,893.45	-	-
Total Trading Income	70,479.13	28,038.89	22,501.58
Cost of Sales			
2015 Gunnedah to Tamworth Residual Costs	-	-	1,880.55
Gunnedah to Tamworth Expenses	11,487.78	14,962.77	14,467.45
Nemingha to Nundle Expenses	489.00	1,994.65	1,682.60
Tamworth Junior Tour Expenses	-	-	733.19
TC Festival - Advertising	1,896.89	-	-
TC Festival - Consumables	667.21	-	-
TC Festival - Cycling NSW Costs	2,437.25	-	-
TC Festival - Equipment Hire	89.89	-	-
TC Festival - Event Printed Bottles	619.30	-	-
TC Festival - Event Shirts	3,550.20	-	-
TC Festival - Food & Drinks	928.70	-	-
TC Festival - Medical/Safety	250.00	-	-
TC Festival - Photography	1,380.00	-	-
TC Festival - Prizes & Prizemoney	8,140.00	-	-
TC Festival - Timing Services	1,048.00	-	-
TC Festival - Venue Costs	2,031.25	-	-
TC Festival - Volunteer Donations/Contributions	300.00	-	-
Total Cost of Sales	35,315.47	16,957.42	18,763.79
Gross Profit	35,163.66	11,081.47	3,737.79
Operating Expenses			
Advertising & Signage	489.74	821.61	567.20
Bank Fees	18.00	-	-
Cleaning	58.30	-	-
Club Social Events	-	-	102.37
Consumables	27.41	-	75.10
Financial Assistance	-	200.00	800.00
Food & Drinks	1,020.44	160.00	-

Profit and Loss

	2018	2017	2016
Gifts	-	323.28	-
Licensing Fees	-	44.19	-
Life Member Cycling Australia M'Ships	336.00	370.00	404.00
Office Expenses	275.00	-	141.20
Postage	66.10	152.55	139.45
Printing & Stationery	35.50	-	-
Prizes	2,007.90	440.00	83.60
Registration Costs	-	248.00	299.07
Repairs and Maintenance	149.60	605.00	55.47
Safety Costs & Equipment	3,898.74	2,186.69	1,708.22
Sanctioning	600.00	250.00	245.00
Telephone & Internet	-	143.00	-
Training Courses	1,000.00	120.00	910.00
Uniforms - Contributions	876.90	-	-
Website	634.47	131.11	140.30
Total Operating Expenses	11,494.10	6,195.43	5,670.98
Net Profit	23,669.56	4,886.04	(1,933.19)

Balance Sheet

Tamworth Cycle Club Inc.(ABN 57 498 652 049)

As at 30 September 2018

	30 SEP 2018	30 SEP 2017	30 SEP 2016
Assets			
Bank			
Internet Saver	13,573.82	-	-
Tamworth Cycle Club Main Acct	16,824.66	11,049.26	10,221.31
Tamworth Cycle Club Term Dep.	38,162.88	37,141.49	36,149.40
Total Bank	68,561.36	48,190.75	46,370.71
Current Assets			
Accounts Receivable	60.00	-	-
Club Kit - Inventory	660.00	-	-
TC Festival - Inventory	928.95	-	-
Total Current Assets	1,648.95	-	-
Fixed Assets			
Plant & Equipment	8,273.50	6,623.50	3,887.50
Total Fixed Assets	8,273.50	6,623.50	3,887.50
Total Assets	78,483.81	54,814.25	50,258.21
Liabilities			
Current Liabilities			
Suspense (Overpayments)	-	-	330.00
Total Current Liabilities	-	-	330.00
Total Liabilities	-	-	330.00
Net Assets	78,483.81	54,814.25	49,928.21
Equity			
Current Year Earnings	23,669.56	4,886.04	(1,933.19)
Retained Earnings Past Years	54,814.25	49,928.21	51,861.40
Total Equity	78,483.81	54,814.25	49,928.21